



Demetrios Anaipakos

PARTNER

Demetrios Anaipakos is widely considered to be one of the country's top civil trial lawyers, representing both plaintiffs and defendants in patent and complex commercial litigation for nearly three decades. Among his many high-profile victories, Mr. Anaipakos helped a client obtain, and collect, one of the largest patent judgments in the history of the United States; won jury trials against some of the largest technology companies in the world; and has architected dozens of successful international patent enforcement campaigns. His fellow trial lawyers have praised his skills in the courtroom: "In a word, he was absolute charm before a jury. If you've heard of consumer friendly, then Mr. Anaipakos is jury friendly."

He regularly handles significant cases in both state and federal courts as well as across international borders. He has been lead trial counsel in disputes involving damages into the hundreds of millions of dollars. Mr. Anaipakos is Board Certified in Civil Trial Law by the Texas Board of Legal Specialization, a distinction reserved for only a small percentage of Texas trial lawyers with a high degree of trial experience and expertise. His high-profile cases and courtroom victories have attracted statewide, national and sometimes international attention. His cases have been featured in numerous publications including the *New York Times*, the *Chicago Tribune*, the *Houston Chronicle*, the *Washington Post*, *Newsweek*, *USA Today*, and the *National Law Journal*, and Mr. Anaipakos has appeared on many national television shows including *Good Morning America*, the *CBS Early Show*, the *NBC Nightly News*, the *CBS Evening News* as well as the *BBC*.



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Mr. Anaipakos has been recognized for his general commercial litigation and intellectual property work by the highly respected Chambers USA: America's Leading Lawyers for Business, published by London-based Chambers and Partners. He has been honored by his peers across the United States, making the list of the Best Lawyers in America for commercial litigation in the U.S. News & World Report survey. He was **recognized in 2023** by IAM Patent 1000 – The World's Leading Patent Professionals, which said he **"can craft and present bullet-proof trial narratives. He is brilliant at distilling complex concepts into simple terms for the jury and has an impeccable track record when it comes to high-value disputes."** Mr. Anaipakos also has been included in the Texas Super Lawyers list every year since 2004, has repeatedly has made the Top 100 Houston Super Lawyers list, and has also been included in the Top 100 Super Lawyers in Texas. Mr. Anaipakos has earned a "distinguished" rating by Martindale-Hubbell, the premier legal directory in the United States. He was also named a Benchmark Litigation Star every year from 2016 – 2021 for his prowess in complex commercial and intellectual property cases.

Mr. Anaipakos is actively involved in the community and the legal profession. Mr. Anaipakos has taught CLE courses, has served on various committees and positions within the State Bar of Texas, including as a member of the State Bar CLE Steering & Planning Committee for the State Bar Advanced Civil Trial CLE Course. For six years, he volunteered as the mock trial coach for a Houston-based high school that has won the city championship each of those six years. Mr. Anaipakos is actively involved in several bar associations and has been recognized as a Fellow of the Houston Bar Foundation and the Texas Bar Foundation. Mr. Anaipakos serves on the Board of Trustees for Annunciation Orthodox School.

Born in El Paso, Texas, Mr. Anaipakos graduated from Stanford University with an A.B. in Political Science with special distinction, and from Stanford Law School with a J.D. where he was an Associate Editor of the Stanford Law Review. After graduating from law school, Mr. Anaipakos clerked for the Honorable Edith H. Jones of the United States Court of Appeals for the Fifth Circuit.

More than anything else, Mr. Anaipakos loves being a dad: Olivia, Stella, and Julia, his three daughters, absolutely own him. And he wouldn't have it any other way. He has coached their soccer, volleyball, and basketball teams for more than a decade, but cautions that they get what they pay for.



Other Notable Cases

- *Versata v. SAP* – Mr. Anaipakos helped client Versata Software not only reach a \$391 million patent infringement jury verdict using a new lost profits claim, but also helped to uphold that win over years of high-powered appeals. Mr. Anaipakos was actively involved in the development of the winning lost profits model, and developing the arguments that resulted in that model being affirmed in its entirety on appeal. Mr. Anaipakos was also in charge of settlement discussions for Versata, and the case settled for a confidential sum that was paid to Versata in September 2014.
- *Rembrandt v. Samsung* – Mr. Anaipakos beat the odds when he obtained a \$15.7 million federal jury verdict in Texas in this patent infringement case. Jurors deliberated only one hour to find that Samsung Electronics infringed on two Rembrandt Bluetooth patents. Rembrandt argued Samsung in its Galaxy S phones and other devices infringed on “enhanced data rate” inventions. Mr. Anaipakos confronted the problem of representing a non-practicing entity by telling jurors exactly what these companies do. The jury verdict was affirmed on appeal and settled for a confidential sum during remand proceedings, including to determine the future, running royalty that would be owed to his client.
- *Saint Lawrence Communications v. Motorola* – Mr. Anaipakos was co-lead counsel with his partner, Mr. Alavi, in obtaining a unanimous jury verdict for his client against Motorola Mobility LLC, finding that Motorola willfully infringed his client’s patents, awarding 100% of the damages Mr. Anaipakos requested in closing argument, and finding that his client was entitled to future damages in the form of a running royalty as well. The case settled for a confidential amount while on appeal.

Mr. Anaipakos has extensive experience handling significant matters for his clients. For instance:

- Mr. Anaipakos has helped architect numerous patent enforcement campaigns across borders, including in Germany, China, Japan, the UAE, and Brazil.
- Mr. Anaipakos represented limited partners and their limited partnerships in a securities fraud claim against a publicly traded energy oilfield services company and its investment bankers in connection with a secondary public offering of the company’s stock.
- Mr. Anaipakos represented investors and a limited partnership in a jury trial alleging various breaches of fiduciary duties by the management of the partnerships.
- Mr. Anaipakos successfully represented Billy Gillispie, former head coach of the University of Kentucky Men’s Basketball Team, in litigation against the University of Kentucky Athletics Association and in defense of claims filed by the University of Kentucky. The case was closely monitored by the national media, and Mr. Anaipakos obtained a \$3.25 million settlement in favor of his client; the settlement required the defendants to pay all of Coach Gillispie’s legal fees incurred to bring the case.
- Mr. Anaipakos represented a highly-successful energy trader and former employee in his multi-million-dollar claims against Saracen Energy and others.
- Mr. Anaipakos represented a significant number of former franchisees of DHL in major litigation pending in New York, Texas, and elsewhere relating to DHL’s decision to discontinue domestic overnight delivery services.
- Mr. Anaipakos represented the management team of an energy trading operation in connection with the decision by the trading company to discontinue its operations.
- Mr. Anaipakos represented a software company in a bet-the-company copyright infringement matter. The case settled on favorable terms on the eve of Mr. Anaipakos deposing the key defense witnesses.
- Mr. Anaipakos handled an audit malpractice case against KPMG on behalf of investors in an investment partnership. The settlement of the case was extraordinary, but is confidential at the request of the auditing firm.
- Mr. Anaipakos represented limited partners in an investment partnership in a securities fraud case against the auditor of the partnership. The case settled



for a very significant sum during trial, shortly after Mr. Anaipakos delivered opening statements and cross-examined the lead audit manager.

- Mr. Anaipakos represented the Estate of Dr. Saleh Shenaq in a high-profile lawsuit against the Baylor College of Medicine and others. The case was settled on extremely favorable terms which, at the defendants' request, are confidential.
- Mr. Anaipakos represented a very successful energy trader against his former firm. The case was settled favorably for Mr. Anaipakos' client.
- Mr. Anaipakos represented the former CFO of an energy consulting firm in a case alleging tax fraud and other illegal activity by the consulting firm. Shortly after Mr. Anaipakos deposed the CEO of the consulting firm, the case settled favorably for a confidential sum.
- Mr. Anaipakos tried to verdict a complex commercial dispute on behalf of his client, Innovative Truck Storage.
- Mr. Anaipakos defended various individuals and a publicly-traded company in a case alleging securities fraud, breaches of fiduciary duties, and other matters. The case settled on the verge of trial: Mr. Anaipakos' client did not pay a penny and, instead, received a significant payment as part of the settlement.
- Mr. Anaipakos represented a very successful doctor and medical practice in a commercial dispute with a regional hospital alleging, among other matters, violations of the antitrust and RICO laws. Shortly before trial, the case settled on confidential terms that were very favorable to Mr. Anaipakos' client.
- Mr. Anaipakos obtained summary judgment on behalf of his client, one of the world's largest trailer and industrial manufacturers, in a multiple fatality wrongful death case seeking millions of dollars in damages.
- Mr. Anaipakos was an active member of the trial team that successfully defended CBS and *60 Minutes* in a high-profile defamation case tried to a jury in federal court in El Paso. After nearly two weeks of trial, the jury returned a defense verdict in favor of CBS and *60 Minutes*. That case was later profiled as one of the nation's most significant defense verdicts by the *National Law Journal*.
- Mr. Anaipakos was also a member of the trial team that successfully obtained a jury verdict after nearly two months of trial in favor of a large oilfield services company. The amount of the judgment in favor of Mr. Anaipakos' client exceeded twenty million dollars.
- Mr. Anaipakos was the lead lawyer representing Chung's Gourmet Foods, one of the world's largest manufacturers of egg rolls and a wide range of gourmet Chinese foods, in a contentious dispute with a competitor. After nearly two weeks of trial, Mr. Anaipakos obtained a verdict and judgment in favor of his client in the amount of nearly eighteen million dollars. Dr. Gene Chung, founder of Chung's Gourmet Foods, described Mr. Anaipakos in media articles discussing the case as a "very intelligent and hard working lawyer who cared about my company and my case. I was extremely impressed with the job he did. The jury loved him. He was very comfortable and confident in Court."
- Mr. Anaipakos helped lead a multi-state class action against one of the world's largest food manufacturers. The class of current and former customers was certified after extensive hearings in federal court in Utah. The case settled for an eight-figure sum after class certification had been approved.
- Mr. Anaipakos was hired on the verge of trial to represent an aircraft retooling, sales, and leasing company in a high-stakes dispute against a powerful, Saudi company. The dispute, which had been pending for several years before Mr. Anaipakos was hired, involved the proposed sale of the personal DC-10 jet of the King of Saudi Arabia. On the first day of trial in federal court, the Defendant capitulated, agreeing to settle with Mr. Anaipakos' client for a seven-figure sum.
- Mr. Anaipakos was lead counsel in an explosive race discrimination case brought by a former employee of a major airline. Before suit was ever filed, Mr. Anaipakos obtained a seven-figure settlement on behalf of his client.
- After several years of litigation, Mr. Anaipakos was asked to take over representation of a South Texas family practitioner in a highly-publicized

dispute against general and limited partners in a tri-county hospital. Within six months of Mr. Anaipakos' involvement in the case, Mr. Anaipakos obtained a seven-figure settlement in favor of his client.

- Mr. Anaipakos represented a California-based employee of a successful Internet company in a sexual harassment lawsuit against the company and its CEO. Shortly after the EEOC charge had been filed and before any lawsuit, Mr. Anaipakos settled the dispute for a substantial sum, equivalent to well over a decade of his client's annual salary.
- When Margaret Ceconi, an Enron whistleblower, found herself in the national spotlight, she turned to Mr. Anaipakos for legal representation. Mr. Anaipakos has represented Ms. Ceconi before the Federal Bureau of Investigations, the Securities & Exchange Commission, various committees of the United States House of Representatives, various committees of the United States Senate, the Department of Justice, the Commodities Futures Trading Commission, and countless other state and federal agencies.
- Mr. Anaipakos acted as the lead lawyer for his client, Telscape International in a high-stakes courtroom battle against a massive, telecommunications giant. On the eve of trial, Mr. Anaipakos had the Defendants' counterclaims thrown out in their entirety and obtained a multi-million dollar settlement in favor of his client.

Education

- Stanford University, JD
- Stanford University, AB with Special Distinction

Awards & Honors

- *The Best Lawyers in America*, 2010-present
- *Chambers USA*, 2017-2018, 2020-present
- *Benchmark Litigation*, Litigation Star, 2016-present
- *Who's Who Legal – Litigation*, 2017-2021
- *IAM Patent 1000 – The World's Leading Patent Professionals*, ranked as one of the best patent litigators in Texas, 2017-present
- *IAM Global Leaders*, 2022
- *Texas Super Lawyers*, 2004-present
- Top 100 state *Texas Super Lawyers*, 2016
- Top 100 Houston *Texas Super Lawyers*, 2006, 2013-present
- Lawdragon 500 Leading Litigators in America, Intellectual Property Litigation and Commercial Litigation, 2023-present
- Board Certified in Civil Trial Law by the Texas Board of Legal Specialization
- Law Clerk to the Honorable Edith H. Jones, United States Court of Appeals for the 5th Circuit, 1995-1996
- Associate Editor, *Stanford Law Review*, 1993-1995
- President's Award for Academic Excellence at Stanford University
- Selected as one of 10 students to represent academic excellence at Stanford University during the University's centennial celebration
- Stanford University Award for Excellence in Political Science

Professional Affiliations

- State Bar of Texas
 - Board Certified in Civil Trial Law by the Texas Board of Legal Specialization
 - Admitted in all state and federal trial and appellate courts in Texas
 - United States District Court for the District of Utah
 - United States District Court for the Eastern District of Wisconsin
 - American Bar Association, Intellectual Property Section
 - Federal Circuit Bar Association
 - Houston Bar Association
 - Houston Young Lawyers Association
 - Texas Trial Lawyers Association
 - Houston Trial Lawyers Association
 - Fellow, Texas Bar Foundation
 - Fellow, Houston Bar Foundation
 - Hispanic National Bar Association
 - Voting Board Member, Board of Trustees for Annunciation Orthodox School
 - Founding Board Member, Cholangiocarcinoma Foundation
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